

University Medical Centre Hamburg-Eppendorf offers the best of medical services

The University Medical Centre Hamburg-Eppendorf (UKE) is the largest medical centre in the northern part of Germany, incorporating 14 centres, including polyclinics, polyclinics and institutes. The UKE is known for its high quality of medical treatment and for its groundbreaking research activities, making sure that the latest proven results in medical treatment go directly into the medical treatment of the specialised departments.

The UKE has specialised expertise in the fields of oncology, neuroscience, cardiology and heart surgery, all types of transplantations, internal systemic children's diseases, urology and many other sub-specialities.

Organ transplantation

For more than 15 years international patients have been coming from across the world for medical treatment by the University Medical Centre Hamburg-Eppendorf's renowned specialists, professors and doctors. Many patients come on a regular basis, for instance after an organ transplantation.

Every aspect of a patient's stay, starting from the first contact up to finishing a treatment with a final talk to the professor, is accompanied by the highly motivated team of the international office of the UKE, which is a specialised department, taking care of all administrative and organisational issues before, during and after a patient's stay, paying special attention to his or her personal, cultural and travel-related needs.

International patients are hosted in the international ward of the UKE, which is a comfortably equipped private ward, especially tailored to the needs of patients from foreign countries. The ward consists of a dedicated team with an outstanding medical education and long-term experience with international patients. All team members speak English and at least one other foreign language (for example Arabic). Especially for patients from the Middle East, the UKE offers Arabic food service, a prayer room and Arabic translators as well as many other services.

Furthermore, the international office deals with all administrative issues concerning guest doctors, guest scientists and guest students from abroad who plan to work in a clinical department of the UKE.

There are various possibilities of working and collaborating for guests from foreign countries ranging

from a few weeks of internship up to several years to achieve specialisation in a specific medical field ('Facharzt').

The status 'guest doctor' allows direct interaction with the patients. All guest doctors are mentored by the respective clinical department and by the international office.

The UKE has set itself ambitious goals for the future, aiming to even further expand its range of services. One of these goals involves the major construction project on the UKE grounds. By the end of this year an ultramodern clinical centre will be ready at the present UKE site.

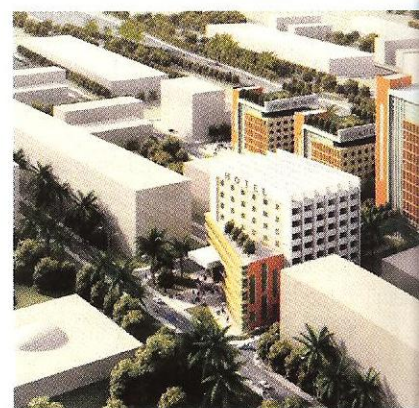
Apart from the field of activity of the international office, the UKE is also active in other areas abroad. For these activities the UKE Consult und Management GmbH (UCM) was founded in 2006. The UCM is a joint subsidiary of the UKE and the company Hellmann Worldwide Logistics. CEO of the enterprise is Dr Mathias Goyen. The goal of the company is to market German university medicine worldwide and sustainably improve the quality of medical care at the respective location.

Health projects

The portfolio contains advisory services as well as the development and management of health projects in the national and international context. The service portfolio of the young enterprise is very versatile. Detailed studies for investors who would like to invest in health projects abroad are undertaken, for example due diligence. Another core competence of the UCM is the preparation of business concepts, which play a significant role during the planning as well as reorganisation of new hospitals. Furthermore, the enterprise offers experienced advisers in the areas of quality management and quality assurance. The UCM supports its clients throughout the phases of certification and recertification, as well as in the areas of optimal documentation, auditing, and the development of a complaint and risk management system.

Expertise

By virtue of its partner, the UKE, the UCM offers a team of experts which possesses outstanding expertise in both start-up-and-implementation-management and



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turn-around-management. The company provides services in the areas of medicine as well

As a company, the UCM profits consistently from the expertise of its shareholders UKE and can pass on this expertise to its clients through knowledge and know-how transfer in its consulting and management business.

The current target areas of the enterprise include the Middle East, Southeast Europe, as well as Central Europe.

Just recently a due diligence regarding the foundation of a prevention centre followed. An example of the Medical Prevention Centre (MPCH) has been completed for an investment in Kuwait. In Kuwait the UCM is involved in the pre-construction of a hospital.

A cardiology centre is planned in the capital of Tirana, and a management contract has already been signed with the Albanian partner. The first project of the UCM to date is located in the capital of Yemen. A two-member team is working there for a period of five years in order to develop a state-of-the-art police hospital.

For all of these projects the UCM can rely on the medical experts of the UKE. The UCM offers special services which grants its employees special leave and the possibility of temporarily leaving their current environment and getting acquainted with a new work culture.

For more details visit www.uke-io.de or www.u-c-m.de



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